PART 2B OF FORM ADV:
BROCHURE SUPPLEMENT

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This Brochure Supplement provides information about Kristen J. Hafner that is an accompaniment to the Disclosure Brochures and Forms CRS for our firm, Cambridge Investment Research Advisors, Inc (CIRA) and affiliated broker-dealer, Cambridge Investment Research, Inc. (CIR). You should have received all of these together as a complete disclosure packet. If you did not receive our Disclosure Brochures or Forms CRS or if you have questions about this Brochure Supplement for Kristen J. Hafner, you are welcome to contact us through the information listed to the left.

Additional information about Kristen J. Hafner is available on the SEC website at www.adviserinfo.sec.gov. Please be aware that not all states require registration and therefore your Financial Professional may not show up on the SEC website.

Kristen J. Hafner

CFP®, MBA, CDFA®, CFT™

CRD#: 5466178
Year of Birth: 1971

EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Education

California State University - Northridge, MBA - Business Administration, 2000

University of California-Irvine, BA - Spanish, 1994

Business Background

IA Rep, Cambridge Investment Research Advisors, Inc, July 2009 To Present

Reg Rep, Cambridge Investment Research, Inc, July 2009 To Present

PROFESSIONAL DESIGNATIONS

Your Financial Professional has achieved the designation(s) below. If you would like additional information you may discuss with your financial professional or visit the issuing entity's website.

CDFA®–Certified Divorce Financial Analyst

The CDFA® Certified Divorce Financial Analyst certification is issued by The Institute for Divorce Financial Analysts®. Prerequisites include a bachelor's degree with three years of on-the-job experience, or if no bachelor's degree, five years or relevant experience. Candidates will study a broad range of topics regarding the financial aspects of divorce. There are currently four methods to pursuing the CDFA® certification: exam only, self stufy, self-paced eLearning, or virtual classroom. To retain the CDFA® designation, designees must complete 30 hours of divorce-related continuing education every two years.

CFP®–Certified Financial Planner

Individuals certified by CFP® Board have taken the step to demonstrate their professionalism by voluntarily submitting to the CFP® Certified Financial Planner certification process that includes thorough education, examination, experience and ethical requirements. The CFP® is issued by the Certified Financial Planner Board of Standards, Inc. Pre-requisites require a designee to hold a Bachelor's degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience or the equivalent part-time experience. The designee is then required to complete a CFP® board registered program, or hold one of the following designations; CPA, ChFC, CLU, CFA, PH.D. in financial planning, finance, business administration, or economics, Doctor of Business Administration, Attorney's License, or CFP® certification from outside the U.S. The designee is then required to complete the CFP® certification examination. In addition, the designee is required to complete 30 hours of continuing education every two years. Certified Financial Planner Board of Standards, Inc. (CFP Board) owns the CFP® certification mark, the CERTIFIED FINANCIAL PLANNER™ certification mark, and the CFP® certification mark (with plaque design) logo in the United States, which it authorizes use of by individuals who successfully complete CFP Board's initial and ongoing certification requirements.

CFT™–Certified Financial Therapist

CFT is issued by the Financial Therapy Association (https://financialtherapyassociation.org/). CFT applicants are required to have a Bachelor's degree or higher in a financial related field (e.g. financial planning, finance, consumer economics, etc) or mental health related field (e.g. psychology, therapy/counseling, social work, etc) or a Bachelor's degree in any other field plus hold the CFP or AFC designation. Special reviews can be submitted to the FTA Certification committee if you don't meet the above requirements. In order to become a CFT-1 (Certified Financial Therapist 1) candidates must complete a 3 part "CFT-1 experience" requirement that consist of 500 hours related to direct client experience, professional presentations, teaching, peer-reviewed research, and/or writing financial plans or conducting financial analyses. 250 of these hours must be direct client service hours. Applicants must all pass a 100 multiple choice comprehensive exam. The education program cost $500, with a $25 application fee, $250 exam fee, and $50 certification fee. All applicants must also sign an agreement for adherence to the FTA Standards of Practice and Code of Ethics.

DISCIPLINARY INFORMATION

Kristen J. Hafner has no legal or disciplinary events to report.

OTHER BUSINESS ACTIVITIES

In addition to serving as your investment advisory representative Kristen J. Hafner is engaged in the following business activities:

Board Member/Officer/Director/Committee Member/Board Trustee - Financial Planning Association Ventura County Chapter

Networking - Echelon Business Development

Networking - Senior Specialist Group (SSG)

Owner/Partner of a Business Entity,Divorce Planning Services - Financial Moxie, Inc. DBA Divorce Moxie

Owner/Partner of a Business Entity,Real Estate - Financial Moxie Inc.

Owner/Partner of a Business Entity,Sport/Fitness/Gaming - Moxie Bootcamp Inc.

Owner/Partner of a Business Entity,Using a Trade Name / DBA - Financial Moxie Inc. (Moxie Tribes)

Real Estate - 509 Fairfield Properties, LLC

Referrals - The W Source

There are certain business activities in which a financial professional can engage that present potential conflicts of interest. If applicable, additional disclosure relevant to your Financial Professional's outside business activities are outlined below. Please note that these are potential conflicts of interest and it is your Financial Professional's fiduciary duty to act in your best interest. If you have any questions about the disclosures please ask your Financial Professional as this is an opportunity to better understand your relationship and your Financial Professional's activities.

Your financial professional is also a registered representative with Cambridge Investment Research, Inc., ("CIR") a registered securities broker/dealer, member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investors Protection Corporation (SIPC). When acting as a registered representative of CIR, your financial professional sells, for commissions, general securities products such as stocks, bonds, mutual funds, exchange-traded funds, and variable annuity and variable life products to advisory clients. Clients are not obliged to purchase or sell securities through CIR or their Financial Professional. However, if you choose to establish an account with your Financial Professional, it is important to understand that due to regulatory constraints, your Financial Professional must place all purchases and sales of securities products in commission-based accounts through CIR or other institutions approved by CIR.

The receipt of commissions creates an incentive for your Financial Professional to recommend those products for which they will receive a commission. Consequently, the objectivity of the advice rendered to clients could be biased. Your Financial Professional controls for this potential conflict of interest by discussing with clients their specific needs, the benefits and negatives of establishing a fee-based account through CIRA versus establishing a commission-based account through CIR and also the compensation arrangements under the different scenarios.

Investment advisory fees charged by CIRA are separate and distinct from the fees and expenses charged by investment company securities that are recommended to you. A description of these fees and expenses are available in each investment company's security prospectus. While not an exhaustive list, an example of these fees and expenses are mutual fund sales loads and surrender charges, variable annuity fees and surrender charges and IRA and qualified retirement plan fees. In addition, certain mutual fund companies, as outlined in the fund's prospectus, pay 12b-1 fees. 12b-1 fees are considered marketing or distribution fees and come from fund assets, therefore, indirectly from client assets. With your managed accounts, 12b-1 (marketing and distribution) fees and trail earned will be credited to your account at the clearing firm whenever possible. When 12b-1 fees and trails are received by your Financial Professional in his/her capacity as Registered Representative of Cambridge, the investment advisory fee will be lowered, or offset by that amount.

Your Financial Professional is a real estate agent and/or mortgage loan originator. In this separate capacity, your Financial Professional may earn commissions for real estate transactions or real estate loans to the extent that an advisory client may use a portion of their proceeds from the sale of their real estate to fund their securities account (s), a potential conflict of interest exists. The conflict is present in that your Financial Professional has an incentive to recommend the proceeds be placed in a securities account in which they are the registered representative or advisor on the account, thus increasing their compensation. Due to risks of investing liquefied home equity or using portions of a loan on the client's real estate, a client my not use this as a source of funds when investing with CIRA. Clients are not obligated to use the mortgage or real estate services provided by your Financial Professional.

ADDITIONAL COMPENSATION

In addition to the description of other business activities outlined above, some Financial Professionals receive additional benefits from CIRA when assets are held through investment management platforms offered by CIRA, which may include CIRA's WealthPort program (also described in CIRA's Disclosure Brochure). The benefits received are in addition to the advisory fees received by your Financial Professional for serving as the investment advisor representative to the client's account. These benefits include but are not limited to increased payout on portion of their investment advisory fees, discounts on performance reporting software and participation in conferences.

Certain product sponsors provide your Financial Professional with economic benefits as a result of your Financial Professional's recommendation or sale of the product sponsors' investments. The economic benefits received can include but are not limited to, financial assistance or the sponsorship of conferences and educational sessions, marketing support, incentive awards, payment of travel expenses, and tools to assist your Financial Professional in providing various services to clients. These economic benefits may be received directly by your Financial Professional or indirectly through CIRA and/or CIR who have entered into specific arrangements with product sponsors. These economic benefits could influence your Financial Professional to recommend certain products/programs over others. Please review the CIRA and Cambridge Revenue Sharing Disclosure located at www.joincambridge.com for further information. It is also available upon request.

Your Financial Professional's investment advisory activities are supervised by Cody Phelps. Cody Phelps monitors the recommendations provided by your Financial Professional and any transactions that are executed in your advisory accounts. Supervision is conducted through electronic reporting as well as personal communications and visits with your Financial Professional.